

Taking The Pain out of Needles since 2007



#NoPainVeinTrain



TM

We invite you to join VeinTrain in improving standards globally by adopting a route that best suit your organisation, clinicians and location. Bespoke adaptations are welcomed.



Based in UK



Global presence

#NoPainVeinTrain

www.veintrain.co.uk 0845 2130266



Sarah Phillips, Managing Director



Delighted to be one of only 20 companies to be selected from around the world to showcase our FLATPACK VEIN innovation in November 2018, Qatar



Company Profile:

VeinTrain was founded by Sarah Phillips who recognised the problems healthcare professionals experienced gaining venepuncture and cannulation competency. Despite being the most commonly performed skills in healthcare, they are not taught in a standardised way which creates a poor patient experience, including a 50% insertion failure rate. VeinTrain works both domestically and internationally to improve skills around vascular access. Sarah is the MD and an author and leader in the field for 20 years, establishing VeinTrain over 10 years ago. Vein training has been implemented by a number of healthcare providers, NHS and private, including King's College Medical students, and Guy's Hospital and St Thomas' Hospital. We now have methods so we can share the best of our solutions globally, directly and virtually. Our competency programme has reached 70,000 clinicians across the UK, improving the outcomes of 14.5 million patient outcomes per year.



Sarah Phillips author of Essential Clinical Skills For Nurses: Venepuncture and Cannulation.

The publication has also been translated into Indonesian.

فكرش لن ع قزجوم ءحمل

اراس دي ىلع نيرت نيف تسسأت ىلع تف اهضاخ يتلا لكاشملا رعت يتلا سبيليف اه نحل يف ءافكلا باستكال نوفرت حمل ايدىرولاً نأ م غرلا ىلعو. هيف) الونكلا (ةين لغم يف اهئادأ يف عيشالاً قراهملال قلا بيكرتو تبسن كذل يف امب ءيحصلا ءياعرلا ، تال اهنإف ءقيرطب ضميرملل ءيبلس تبرجت قلخي ام ىلت ، لمعت. قربال لاخذل يف قافخا ىلودو ا 50% قلعتملا تاراهملا ءيمنت ىلع ىلحم نيرت نيف يف ءدئارو اراس. يومدل اعول يف نحل اب اذه ءادال ريديم هسبيليف ، لؤم يهو ءف ، نيف سسؤت اهل ع ج ام 10 ىدم ىلع 20 لقحلا بريدتل لازي ال. تلخ تاونس قنس ، ذنم نيرت ءمدخو ، ددع دي ىلع متي ديروال عم لماعتلا يف نم ءيحصلا ءمدخل ايم ، ءيموقلا ءيحصلا ءياعرلا جديلو ك زجنك يف بطل بال ط كذل يف امب ، دقم س زياج ىفش تسمو ، اموت ناسو قصاخ تاهجو ، اننك ميفاً ، ءرشابمو ، نال بيلاسال انيدل نحن. يفو يمل اع لولحل لضفا يف نيرخال كاشل ءيقيوستل ارايزلا هذو روضح نم فادهال. عقاو لا فلل ءدمت عمل" ول اه "زكارمب فيرعتل اص • د • ءينقتل ءادال ءيجال ع تاوداب فيرعتل - ر • دارفال ءافكلا ءعيرس نيرت نيف ءيلاملا تايفش تسمل او

Flat Pack VeinTraining

Taking the Pain out of Needles
since 2007

#NoPainVeinTrain



Inside VeinTrain

VeinTrain – Take a look inside!

We have a some video snapshots

Useful Hyperlinks : URLs: _____	5
Background _____	6
The Problem and the solutions _____	8 - 10
What we do _____	11

Products and Service

VeinTrain Vein _____	12 - 13
Structured Learning Programme Booklet _____	14
VeinTrain App _____	15
Train the Trainer _____	16
Halo centres and licensing _____	17
Virtual VeinTrain _____	18-19

Useful Links

URLS to Videos & Websites



Our Website:

<http://veintrain.co.uk> <http://veintrain.ae> <http://veintrain.com>

Inside View VeinTrain Video:

<https://vimeo.com/261568272>

180 Medical students and our Train the Trainer Day at the Royal College of Surgeons with NIVAS (National Infusion Vascular Access Society)

VeinTrain Vein Video in use:

<https://vimeo.com/261034275>

(Training, national work, and VeinTrain Vein in use in large group teaching)

VeinTrain vein video flatpack assembly:

<https://vimeo.com/258635660>

VeinTrain objective analysis video-feedback:

<https://www.youtube.com/watch?v=U9riUBVVvH8&t=3s>

Structured Learning Programme video:

<https://vimeo.com/258636066>

Needlestick Injury caught on Camera by VeinTrain <https://vimeo.com/260278638>
Why we need the VeinTrainer

Social Media:



Vein-Train-Ltd-144148412302935



VeinTrainUK



sarah-phillips-4865231a

VeinTrain contacts:

Telephone: 0845 213 0266

Email: admin@veintrain.co.uk

Mobile contact: +44(0) 7531466 292

Sarah Philips, MD - MD@veintrain.co.uk



Background

VeinTrain was founded in 2007 in a bid to standardize training and competency in the skills of venepuncture, cannulation and IV Therapy in the UK.

VeinTrain has continued to expand over the years to try and fill the gaps present in today's training methods and competency standards by recognising the problems with these most commonly practised skills and driving forward improvements and new solutions. A competency programme has been adopted nationally (UK) and recently whole organisations have used VeinTrain solutions (Guy's and St Thomas' NHS Foundation Trust and King's College London's medical students). VeinTrain can now share proven solutions in the UK and beyond by offering the VeinTrain vein and our Halo programme licenses. Using the Flatpack Training system, together we can improve quality, reduce costs and ensure standardised quality and sustainability for all.

VeinTrain was built and developed to offer high quality, good value training, education, and drive standardisation across the healthcare market. Leading a training project at Chelsea and Westminster NHS Foundation Trust that raised the competency rate from 40% to 98% for these skills, Sarah, Managing Director of VeinTrain also set up and led the clinical skills lab and OSCE program for Imperial College Medical School. Understanding how to get clinicians to competent levels is as important as understanding all levels of the healthcare system which has been key for VeinTrain's growth as the business has taken on larger contracts with high profile, high quality trusts like Guy's and

St Thomas', NHS Direct, Nottingham Healthcare and Central London Community Healthcare. VeinTrain is about the whole system of training in terms of the learning and mastering of the skills & training.

In November 2018 we were thrilled to be one of 20 companies in the world to win a showcase at WISH, Qatar.



Recent whole organisation bespoke training includes highly evaluated and large (180 delegate) event days including King's College London's medical students at Guy's Hospital and South Bank Nursing School at St Thomas' Hospital. VeinTrain offers this via full study days, train the trainer courses, practice lab workshops, App videos, VeinTrain Vein learning tool, competency pathway. The competency package, the structured learning programme, was developed by Sarah over 18 years ago with 75,000 in use, affecting 14.5 million patient outcomes a year (est)



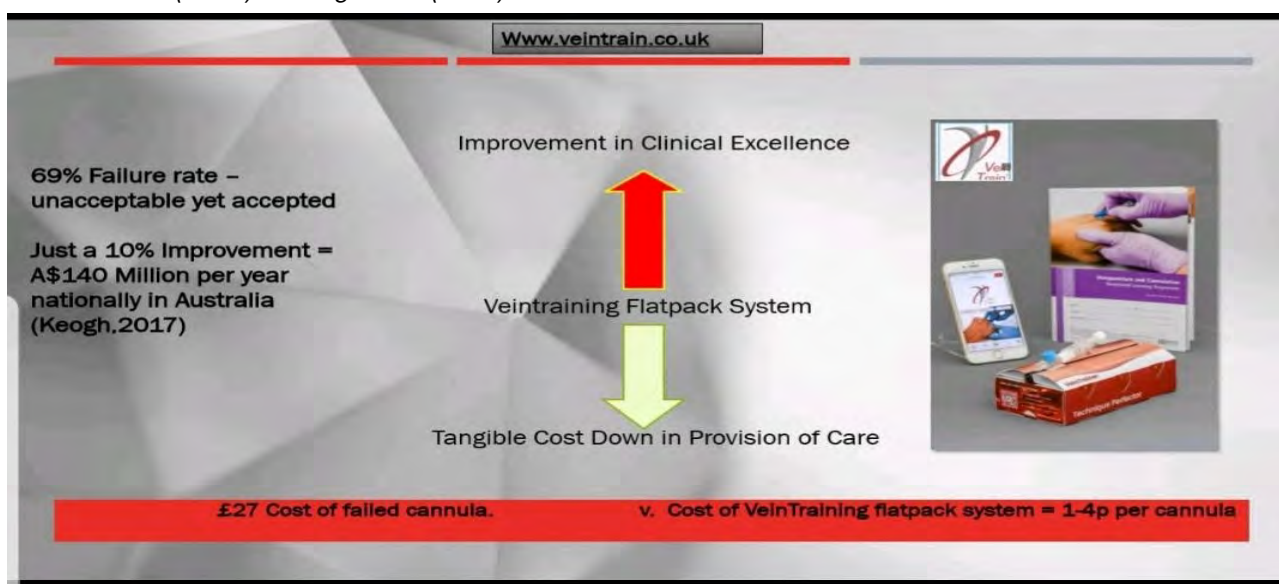
VeinTrain: The Problem

VeinTrain has been working to reduce complications for years.

Sarah Phillips recognised these most used peripheral devices were overlooked over 2 decades ago.

We are now seeing a change since around 2012 and an ever increasing body of research from our colleagues globally, including AVATAR group in Australia. This work is supporting what we have known for years revealing statistics and findings that even astonish us at VeinTrain. Take a look at *Australia which uses approximately 20 million PIVCs annually for hospital patients (as derived from patient admission and IV use data). If 40% of these fail, at a replacement cost of AUD \$70 each, this costs over AUD \$550 Million per year* " Tuffaha et al (2014) in Keogh et al (2017)

"Reducing the overall PIVC (Peripherally Inserted Venous Catheter) failure rate by just 10% would equate to a saving of \$140 million nationally each year, in addition to improving service delivery, by reducing interruptions to patient therapy and painful procedures related" in Keogh et al. 2017. At VeinTrain we can help you 10% at a time or a full on programme to bring that figure right down!



Rickard CM, Marsh NM. The other catheter: The mighty PIV. Ann Intern Med. Invited editorial. Nov 2017; 167(10): H02-H03

We find the most economical & effective way you can access our training solutions so you can better invest your money for your patients. Not only is our training keenly priced it will save your organisation money while enabling your clinicians to do what they do best, high quality patient care. Our simple low cost solutions to suit different needs and budgets using multi-platform methods. Together we can tackle these problems 10% at a time.

Simple Proven Solutions designed to suit your gaps and invest your budgets for a return.

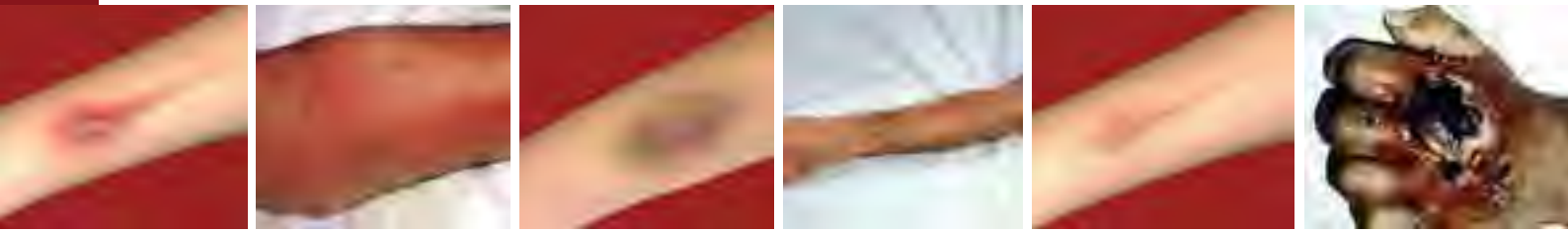
VeinTrain Systems can be used to compliment existing training and assessments for whole system skill uplift and standardisation, such as **Guy's and St Thomas'** (see feedback). We are delighted to be speaking to Universities, setting them up for the changes to come in Nurse registration requirements. Join us, the future of vascular access is looking hopeful, and it needs to look a lot better than the current research findings revealed as high as **50-69% failure! Astonishing!!!** Our favourite conversation is how we can save you money while you improve care for millions of patient procedures while keeping your patients and staff happy. Take a look at our videos so you can see all the skills coaching we do with customers as well as our solid, sound and simple solutions! **You may want part or all of our solutions, we will guide you on what you need. Rest assured VeinTrain will never want you to waste resources on training you don't need.** We know that the training cost is only part of your cost in terms of staff release and management. We will guide you and adjust our offering as we go, suggesting either a decrease or increase in certain areas that are seen to be working well. All organisations are different, private, public, charity but all are healthcare, which has sustainability as fundamental to any introduction of change. Once everyone is happy and you are VeinTrained we work ourselves out of a job! We then support you for a lot less for as much and as little as is needed. We are always here to keep you up-to-date.

This is a global issue shown in the research that even in countries like Australia, UK and USA with active vascular team and training has been around for years we have problems due to poor standardization. There are around 2 billion peripheral venous catheters (PIVCs) are sold annually worldwide. As a foreign body, PIVCs frequently cause phlebitis, and this inflammation is perhaps also the mechanism underlying other common complications of occlusion, infiltration, and even dislodgement. PVCs frequently fail during treatment, with one to two thirds removed prematurely because of complications. **This removal constitutes substantial health system waste and increases pain, workload, and procedures for replacement devices.**



Organisation Resource considerations

Questions to ASK:



Ask 10 clinicians:

In areas of high activity and resources, like UK, USA & Australia. We are confident that we can quickly determine your areas of development and help you 10% at a time.

- How many cannulas are in use – any wastage?
How much is your equipment – are they what you need? How many clinicians have had recent training updates or assessment. Is your training standardized?

- What are your audits showing – Needlestick Injuries, Infections, VIP (phlebitis) scoring, IV incidents, cannula failures, failed insertions, dressing management, . The first people we speak to are your infection control team, your occupational health and then your clinicians ordering equipment. We aim to save money in all of these areas, system wide and then we train your team to continue!

- Hidden and high incidence of infection – £18,000 per infection, HAIs in UK last 3–10 days – £4,000 to £10,000

*Rickard et al 2012, Webster et al 2008, Bausone–Gazda et al 2010, Martinez et al 2009 **Stuart et al

Ask 10 patients:

- Would you want to return to this organisation ? Did they have a needle during their stay? (do they ask for your business card or extend their arm to show you a bruise?)

- How many needles would you want for your one intravenous therapy?

- Did it hurt.?

- Would you like to be offered alternatives to repeated Peripheral Cannula?

Patients experience in research

- "Having a needle" was ranked as 6th most distressing during chemotherapy treatment. Coates et al (1983) Repeated 1996 (Griffin, 1996) – Top 5 of side effects by women.

- Today we have similar stories; See Linda Kelly– The Patient Experience PhD study – despite investigating experience of central lines, the patients journey before that was so traumatic they had to talk about the peripheral –

[Listen](#) to Andrew Jackson (IV Team) interview with Linda from her PHD research....patients saying "Ordeal, Stabbing to death, pain, had to endure" These comments are typical, not even looking at devastating complications such as extravasation (above) but the understanding, and skills to insert these devices or know to suggest other routes. Take a look at this moving [VIDEO](#) here from AVATAR group.

Medview. Global market overview for vascular access devices and accessories 2012–2022. Burnaby, BC: Medview, 2016.

Helm RE, Klausner JD, Klemperer JD, Flint LM, Huang E. Accepted but unacceptable: peripheral IV catheter failure. *J Infus Nurs* 2015; 38: 189–203.

Ray–Barruel G, Polit DF, Murfield JE, Rickard CM. Infusion phlebitis assessment measures: a systematic review. *J Eval Clin Pract* 2014; 20: 191–202.

Marsh N, Mihala G, Ray–Barruel G, Webster J, Wallis MC, Rickard CM. Inter–rater agreement on PIVC–associated phlebitis signs, symptoms and scales. *J Eval Clin Pract* 2015; 21: 893–99.

Göransson K, Förberg U, Johansson E, Unbeck M. Measurement of peripheral venous catheter–related phlebitis: a cross–sectional study *Lancet Haematol* 2017; 4: e424–30.

Rickard CM, Webster J, Wallis MC, et al. Routine vs clinically indicated replacement of peripheral IV catheters: a randomised controlled equivalence trial. *Lancet* 2012; 380: 1066–74.

Alexandrou E, Ray–Barruel G, Carr P, et al. A global prevalence study on the use of peripheral intravenous catheters: results of a pilot study in 13 countries. *J Hosp Med* 2015; 10: 530–33.

Gorski L, Hadaway L, Hagle ME, McGoldrick M, Orr M, Doellman D. Infusion therapy. Standards of practice. *J Infus Nurs* 2016; 39: S1–159. Patel SA, Alebich MM,

Feldman LS. Routine replacement of peripheral intravenous catheters. *J Hosp Med* 2017; 12: 42–45.

Holder MR, Stutzman SE, Olson DM. Impact of ultrasound on short peripheral intravenous catheter placement on vein thrombosis risk. *J Infus Nurs* 2017; 40: 176–82



Utilising decades of experience, evidence-based practice and analysis of what works best for learners, VeinTrain makes learning easy, enjoyable and effective.

Clinicians return to their workplace with added confidence and renewed enthusiasm to continue to improve their competence and technique. They leave us asking what other courses we do and how they can continue to work with us to ensure best practice. VeinTrain Ltd has built a niche market so we can ensure we are the best at Vascular Access Training,

- VeinTrainer Individual Training system – FlatPack Vein, Competency Booklet and virtual Training Videos
- Train the Trainer vascular access courses
- Bespoke onsite training and large group access days
- Virtual VeinTrain – LIVE online webinars combining any or all, of the modules from any of the full day courses
- Unique tools and solutions for training – VeinTrain vein, competency programme
- Advisory Boards for Industry Innovation
- Halo Licensing for organisations

Sarah Meeting Lord Crisp , having met him 17 years earlier. She gave him an update!



VeinTrain is all about offering the best quality training, for the right price, to the right person, in the best possible way for success. All healthcare requires suppliers to be focused on sustainable futures including cost consideration. The future and sustainable cost models are at the forefront of any developments. The learner is our focus with an emphasis on technique practice to master these skills rather than simply acquire them. The learners love our coaching style and assured knowledge base.

We were delighted that in 2011 Professor Lord Darzi OM PC, KBE, FMedSci, HonFREng wrote the forward in the book that Sarah Phillips, co-edited and authored the chapter on Education and Training. Professor Lord Darzi, is a professional who has spent his life focused on quality leadership including a review and Government guidance while pioneering clinical developments. He now works globally, continuing to focus on quality in a practical and real way. He took time to review our work and commented positively in the forward which highlights how important it is to get these most commonly performed skills correct and applied by the best people to do them.

VeinTrain System

Flat Pack Training System with Virtual Link



The VeinTrainVein Flatpack - Placing a simulator in the hands of every clinician around the world

Our ultra low fidelity simulator for individual practical learning with guided videos and help from the wealth of expertise of local colleagues. Small, compact and ideal for mastering precision with needles and the equipment into veins scalable to get the same message to ALL. Simplicity is key, as is learning by doing. The vein has 3 levels of progression starting with a 60 second skill check for all, if something is new they step up to masterclass for 6 minutes, then HALO is bespoke and specialist content. The clever dynamic QR code means content can be changed, offering instant updates to ALL on policy change, product or post clinical incident. Year on year costs are a fraction of standard training costs to reach ALL. Together we drive costs down while simultaneously pulling quality up.

Training for ALL for the price of a FEW

Cascade training that works!!

Trainers can teach a whole class ALL at once, update an entire organisation, and encourage ALL those doing the skill to update and check their practice. New IV products can be introduced seamlessly with practical training for ALL. Instead of requesting a few training sessions with new product, ask for a video for ALL. Continued practice is key to achieving correct techniques and improved procedures for patients and reduce wastage costs. Clinicians can perfect their technique in their own time following trusted VeinTrain or co-branded video. Trainers, supervisors will also offer a more standardise approach to teaching/supervising. The more you share the vein the cheaper it gets, our aim is that you train all for less than training a few.

The vein can be loaded your way and changed as you need, co-branded on both video and vein (see above vein end co-branding)

Call us to see how you can introduce VeinTraing your way.

Steps to success:

- Flat pack trainer – A vein for every learner anywhere in the world
- Follow VeinTrain online
- Virtual uploads for technique Perfector
- Competency Structured Learning Programme
- OSCE – Rapid competency
- Large Group Teaching (see video of 180 King's College medical students) Virtual Training Labs
- Forward progression - Halo Status



History:

We started out with the low cost professional version, made in house with foam and vein tubing and these are distributed to the delegates for use at all of our courses. We found the VeinTrain vein helped learners to gain control and technique over the equipment and built their confidence in performing the skills before moving on to the more tricky simulation limbs, it also helps to make theory sessions more innovative and interactive, keeping learners focused. We had interest from delegates and organisations wishing to purchase the product as a training aid and this is when we decided we needed options to suit the alternative needs of the healthcare market and are particularly delighted with being able to offer 3 versions for different budgets and needs.

Our Aim:

NO more pin cushion patients! The VeinTrain Vein takes the pain away for the learner and of course the patients. The contact time for delegates on the tool increases their overall practical time. The tool encourages perfection of skills as they re-enter the vein lots of times to perfect their technique while building confidence.

Our favourite is the rapid competency flat pack design, so all learners everywhere in the world will be able to have their own vein to practice their skills. We know that these models will be cost effective for organizations rather than having to use even one extra cannula, which would be necessary on the next step of the more complex simulation arm. Essentially, it will save money on wasted equipment while offering a more extensive technique perfector, which clinician value. The Rapid Competency VeinTrain Vein is given to all trainees. It is ideal for cannula manufacturers.

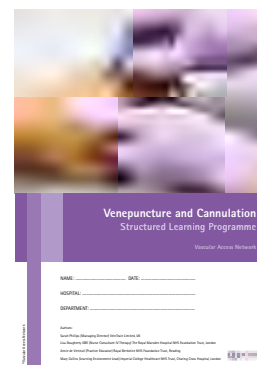


Structured Learning

Programme Booklet



The aim of the programme remains to provide a standardised approach towards training and assessment.



In order to encourage the use of these skills by well trained and appropriately placed members of the healthcare team. Additionally, it should reduce the need for repeated training and assessments when practitioners move between healthcare organisations. Clinical 'staff makes a difference where it matters most and we have an obligation to patients and the public to enable them to make best use of their talents.' Darzi (2008) High Quality Care For All: NHS Next Stage Review Final Report DoH. London. P 14 The programme was originally developed by a group of healthcare professionals with an interest and expertise in venepuncture and cannulation.

The pathway to competency is designed for multi-professional use and will provide learners with a structured, simple, but robust method of gaining competence and knowledge in venepuncture and/or cannulation, upon adult patients. Whilst the programme has been developed primarily for use within adult patient care, it can be adapted by healthcare organisations and specialities, to encompass competency achievement within specialised care areas, such as paediatrics and neonates. Once completed, the learner has a solid foundation of knowledge and skills, with a record of their personal skill development, the NIVAS endorsement assures the solid build of the tool and

enables transfer of these skills across healthcare organisation by clinicians – no more skills stopping.

Competency pathway using the Vascular Access Learning Structured Learning Programme records competency progression from novice, to competent and possibly expert using supervised practice assessments leading to a final (OSCE) assessment and a reflection on learning. Additionally the completion checklist will ensure all the steps required for safe practice within the organisation have been completed before the learner practices independently.

Success so far:

- 70,000 in use across the UK – Standardised practice
- Estimated 14.5 Million patient Outcomes Improved per year
- Optional bespoke electronic format.
- Adapt to adopt!

The Authors of This Version: (Updated 2018, 3 rd edition, 5 th reprint)

Sarah Phillips (MD and Organisation Consultant), Former Lead Nurse, Multi-Professional Practice Education Chelsea and Westminster Hospital NHS Foundation Trust, London
Dr Lisa Dougherty OBE (Nurse Consultant IV Therapy), The Royal Marsden Hospital NHS Foundation Trust, London
Annie de Verteuil (Senior Clinical Skills Trainer), Royal Berkshire NHS Foundation Trust, Reading
Mary Collins (Lecturer Practitioner), Imperial College Healthcare NHS Trust, St Mary's Hospital

VeinTrain App

Training in your pocket

The VeinTrain APP has been developed as a easy access training tool and along with the VeinTrain vein and competency booklet.

Our aim is to demonstrate a unique solution to training and competency from beginning to end. We can bespoke build the app for your organisations. Currently the Lite mode you can see how it can work – video footage, training tools, technique tricks and tips, when you want to practice or ask a question you can do it there and then. Likewise, you may need some reference material you can rely on and video tutorials to coach you in the correct way. Millions of views on YouTube do not mean they are the correct methods. Sarah Phillips, VeinTrain MD has spent her professional life improving the standards of these most commonly practiced skills and now aims to offer standardisation of training through tools like the app and cloud learning. VeinTrain intends to build content to help clinicians do their job the best they can, which in turn directly benefits the patient.

Through the app you will be able to book courses directly with an option to subscribe for advanced features with specialist training techniques. Corporate contracts will obtain access to subscribed areas as part of the package. Train the Trainer/Halo Organisation can have their own app developed so their organisation followers can have the right information to hand, in their pocket with advanced access information to help them in training others to the standards set by VeinTrain.



Available in different access/user levels depending on needs:

- **LITE** — Reference and sample coaching. Basic tutorials, quiz, information, video tutorials and offers
- **Specialist** – As above and further video/audio recordings for specialist subject areas.
- **Professional** – All of the above as well as trainer or corporate level and trainer expert level support to juniors. Upload your own videos.
- **Bespoke** – Your own policies and procedures in addition to the VeinTrain methods. Ideal for companies who send all delegates to us including all our major contracts. Your staff can have the best level training in their pocket.
- **Corporate** – VeinTrain works with your company product building your app with VeinTrain accuracy, brand association and VeinTrain endorsed video ads i.e. cannula placement or tourniquet application.

Train the Trainer



Designed for trainers, specialists and leaders who need to know more and understand and adopt the VeinTrain methods of success, in order to pass on that knowledge and expertise.

We are delighted to bring our Specialist/Train the Trainer courses built for larger contracts to individuals and small group access. We have been offering train the trainer bespoke for years now but have built a more structured process, while each one is adapted according to the organisation. We ensure you access the best of us, to bring out the best of you. The train the trainer route is designed for all different needs, once the foundation has been completed of Day one with Day two adapted to suit, then more add-ons can be purchased. Using the low-cost Flatpack Vein system achieves successful cascade training, getting the same message to all: **Training for ALL for the price of a few!**

The course is typically two days but is up to five depending on organisation needs for cascade volumes, quality and compliance. Options for ongoing access via our videos and app as well as on the phone for any questions. You receive, a VeinTrain Vein, video access, Competency Booklet, PDF slides, and the Trainer Folder with all our best kept secrets to the engine of VeinTraining. Making training simple.



Ideal for:

Train the Trainer is ideal for organisations who have lots of clinicians performing these skills making compliance a challenge. Together we tackle the astonishing high failure rates through standardised training and assessment that is bespoke adapted to suit your unique organisation. The flatpackvein is the cog in the wheel for **successful cascade** reaching ALL. Our system can be taken in part or whole, it DROPS IN to current offering. You can access as much or as little extra as needed. 80% of training is preparation and we have it covered, our consultancy saves you years of toil and work for a fraction of the build price.

- University Lecturers, Clinical Supervisors, Trainers
- Specialists requiring a higher level of expertise
- Policy Makers
- Organisations seeking high quality care outcomes

We aim to work with our trainers so an on-going relationship begins on the course and is maintained by a partnership approach. Webinars, video, cloud content enables access to the latest and most useful materials for course delivery and for Flatpack vein content. The Flatpack reaches all your learners and your own dynamic code means when a policy changes or an incident occurs, everyone can be updated instantly, without costly staff release.

Once an organisation completes the Train the Trainer and use our flatpack vein they are a VEINTRAINING Centre. They are then eligible to apply for HALO status where we assess correct use of VeinTrain systems at local training delivery. Assuring you and your delegates/ customers and so patients that Veins are in the best hands!

Halo Centres and Licensing



How we work with you - Bespoke Add Ons for VeinTraining Centres and Halo Certification

Part A: Initial on-board evaluation analysis and project review- Mandatory

We identify any gaps and ensure you are able to follow the VeinTrain guidelines of training. We analyse and evaluate and give you tips and pointers on any amendments or improvements needed with templates. This can take a few hours to a few weeks depending on the size of the organisation. We look at all your strengths, areas for development, policies, and begin to offer suggestions to improve. This is reviewed quarterly.



Part B: Satellite Centre set-up - Optional

- 1.) We can send you an initial stock box of consumables for you to provide training if required or part there of. We observe your training day to support you in meeting all guidelines and adopted systems.
- 2.) Purchase the licensing materials to work in association with VeinTrain. You are then authorised to certificate from VeinTrain.



Part C: Replenishables - Optional

After satellite stock set up we can continue to support you. Supplying a list for stock.

Part D: Ongoing Licensing - Mandatory

To continue using our slides and other helpful content you simply buy more Veins or purchase a license. VeinTrain vein, competency booklet, use of slides and documentation and certification under VeinTrain, video access, updates are all included as you stay with us.



Part E: Compliance audit - Mandatory

This will involve a compliance assessment to ensure any amendments have been made which will have been discussed with you at Part B and all guidelines are being followed. Once completed successfully you will be a VeinTraining Centre! We then invite you to the HALO CENTRE programme. Giving customers confidence that you are the best choice thanks to #NoPainVeinTrain or for those offering training.



We taught 200 nurses at NHS Direct over 8 weeks in 3 skill sets using a blended approach of Webinars/online access and a condensed practical workshop.

It was a great success and an economic way forward in terms of staff release and onsite Expert consult training delivery. Virtual LIVE training built with the busy clinician in mind or those colleagues across the globe who want to benefit from the VeinTrain Methods, experience and all things vein. Using the webinars, structured learning programme and of course your very own VeinTrain vein you can train with us at work, at home or wherever you are. We called it FIRESTORM!!

FIRESTORM

F – Flexible: You choose what you learn and how

I – Interactive: We find more people put up a virtual hand than they do in a real classroom

R – Reliable: Top level speakers anywhere in the world - no travel issues

E – Engaging: Different media is integrated and LIVE means the students change the content

S – Stimulating: Live and interactive, this is NOT e-learning! It's like being in a real classroom

T – Travel – No travel, no fee : The best bit! Save time and money

O – Organised: The sessions are heavily structured and scheduled

R – Re-playable: You can listen/watch again later

M – Multi-Access: Devices and team members

How can Webinars/video learning deliver VeinTraining which is still practical based?

We use the training alongside our VeinTrain Vein individual simulator. After completing the online theory modules delegates can also book to attend practice workshops or link with local VeinTrainers. It is a perfect solution for new starters, students and also experienced clinicians currently practising the skills but experiencing problems or who simply want their technique reviewed and to know they are working to the

current recommended guidelines. We are constantly approached by learners who have all the theory and practice but have never been formally taught the technique. We can now invite them to join in our supervision workshops on the simulation arms or simply update on theory via Virtual VeinTrain Webinars and video subscriptions.

Virtual VeinTrain

Benefits of Virtual VeinTraining

- LITE -- Reference and sample coaching. Basic tutorials, quiz, information, video tutorials and offers
- Live full training programme – Engage with our experts direct to your home/office/ward/ car (audio) to suit you – Our biggest challenge is accessing busy clinicians all at once – You choose your date and time from the many available
- Choose the specific sessions you need to update on rather than a full day that covers everything so the training can be tailored to individual needs
- Group sessions available, we can teach your team all at once, if they are national this works really well for regular updates and standardisation
- Webinar training can be combined with half day practical labs to achieve full VeinTrain certification. We can assess your technique online with our Consultancy 1:1 practical session – Give yourself a skills MOT!
- Certificated per module (OCN accreditation available)
- Webinars are built to create a live interactive feel to anyone in the world – it is what they do! You can access via a mobile device or computer.
- All of our webinars/videos are led by clinical experts, giving you access to the best teaching available. Interactive so you can ask or type direct questions as well.
- Webinars deliver professional training in short and punchy 30–45 minutes sessions and are packed with information and include questions, polls and downloadable materials set to test and strengthen your knowledge and understanding.
- Webinars are affordable and start from £15 per session/per delegate with discounted bundles available from £50

Who is this going to help most?

- Global customers
- Large organisations standardising practice
- Busy professionals
- Individuals and organisations with lots of supervision/expertise locally but no theory or formal trainer
- Individuals and organisations needing to update their knowledge and skills, revalidation
- Practice/policy updates
- Specialists training for expert speakers
- Clinicians looking to Perfect their technique or get help troubleshooting common problems
- Frequent failed attempts and not sure why
- Objective feedback and coaching as well as correct initial coaching





VeinTrain Ltd, University of Nottingham,
Sir Colin Campbell Building, Innovation Park,
Triumph Road, Nottingham, NG7 2TU

www.veintrain.co.uk

admin@veintrain.co.uk

+44(0)845 2130 266

+44(0)7531 466 292